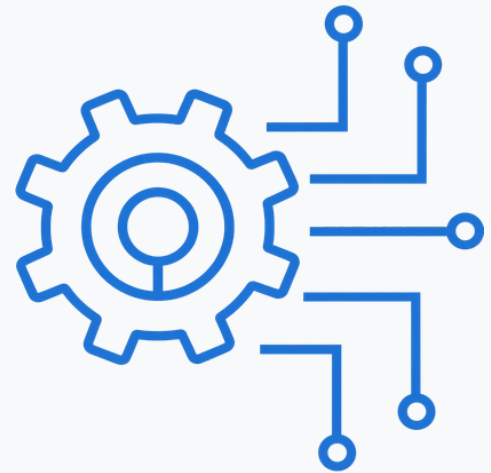


Your Customers Need Secure Open Source Packages. Now You Can Be the One Who Delivers Them.

A single, trusted source for every open source component your customers require, **spanning 12 ecosystems**.

- ✓ Audit-ready security provenance and SBOMs, generated automatically
- ✓ Mitigates ~95% of CVEs found in public registries
- ✓ Reclaims up to 30% of engineering time from security remediation

Most enterprise software runs on open source pulled from public registries. This creates a lack of oversight and leads to regulatory exposure, remediation backlogs, engineering time lost to reactive security work, and more.



Partner With ActiveState

25+ Years of Enterprise Open Source Software Expertise

ActiveState has been building and securing open source software for enterprises since 1997. That's nearly 30 years of build engineering, dependency management, and remediation experience. Our clients include Fortune 500 companies and major enterprises across financial services, infrastructure, healthcare, government, and technology.

The Broadest Secure Open Source Software Catalog

ActiveState maintains a library of 79 million components across 12 major language ecosystems, including Python, Java, C/C++, Go, Rust, and R, complete with transitive dependencies and OS-level libraries, through End of Life.

No other vendor matches this depth of build provenance and remediation across every major enterprise language. Your customers get one governed source for open source instead of a patchwork of solutions, and you get wider options for the accounts you can sell into.

Competitive Margins and Deal Registration

ActiveState backs reseller partners with margin structures and a deal registration policy built to protect the work you put into a deal.

Two Ways to Partner

Reseller Partner Program

For security-focused resellers, MSSPs, and systems integrators

Sell the Curated Catalog. Keep the Relationship.

Resellers can build a durable revenue stream by leveraging ActiveState's expertise to deliver engineering, dependency management, and remediation experience to their customers.



OEM Partner Program

For platform and technology providers

Embed Secure Open Source Software Into Your Own Offering.

Technology providers can choose to white label the ActiveState Curated Catalog directly into their own product, providing customers with a built-from-source, continuously remediated open source software. This is especially helpful if your platform delivers software components, packages, or runtimes to organizations and engineering teams, and/or you'd rather build on a governed source than an unvetted public registry.



What partners get when partnering with ActiveState:

- Deal registration and competitive margins
- Co-selling opportunities including account mapping
- A partner enablement kit: product training, competitive battlecards, an objection handling guide, and a co-branded sales deck
- Joint press release announcing the partnership to jumpstart awareness and lead generation
- Logo and link to your website from the ActiveState partner page
- Co-marketing support for joint demand generation activities
- Named technical support for partner-led demos and proofs of value
- Early access to the product roadmap
- Customer references to help you close



Become a Partner

While most vendors are still shipping single-language guardrails, ActiveState partners can sell built-from-source coverage across 12 language ecosystems; the software supply chain answer competitors haven't caught up to yet.

Talk to our partnerships team about bringing secure open source software to your customers. Visit activestate.com/partners or select "Become a Partner" on our Contact Us form.